

Massachusetts Guaranteed Issue Nongroup Membership<sup>1</sup>  
as of December 31, 2001

Non Group Membership HMO Total Membership	Type of Plan	Barnstable Members as of 12/31/01	Berkshire Members as of 12/31/01	Bristol Members as of 12/31/01	Dukes Members as of 12/31/01	Essex Members as of 12/31/01	Franklin Members as of 12/31/01	Hampden Members as of 12/31/01	Hampshire Members as of 12/31/01	Middlesex Members as of 12/31/01	Nantucket Members as of 12/31/01	Norfolk Members as of 12/31/01	Plymouth Members as of 12/31/01	Suffolk Members as of 12/31/01	Worcester Members as of 12/31/01	Massachusetts Members as of 12/31/01
Aetna US Healthcare Inc.	HMO	13	1	9	0	50	1	4	3	83	0	31	8	22	44	269
Blue Cross and Blue Shield of MA, Inc. (HMO Blue - Alt. Plan) <sup>2</sup>	HMO	33	17	39	1	76	13	19	16	113	2	57	40	31	27	484
Blue Cross and Blue Shield of MA, Inc. (HMO Blue - Std. Plan)	HMO	993	305	1,177	15	2,160	161	533	301	4,514	37	2,119	1,625	1,036	985	15,961
CIGNA HealthCare of Massachusetts, Inc.	HMO	10	0	6	0	12	4	16	3	78	0	18	7	17	96	267
Community Health Plan	HMO	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Fallon Community Health Plan, Inc.	HMO	0	0	1	0	69	3	1	0	176	0	23	11	4	645	933
Harvard Pilgrim Health Care, Inc. (Alt. Plan) <sup>2</sup>	HMO	118	14	94	16	263	3	8	4	860	0	418	166	292	77	2,333
Harvard Pilgrim Health Care, Inc. (Std. Plan)	HMO	266	20	264	33	838	9	11	22	2,766	5	1,378	482	887	260	7,241
Health New England, Inc.	HMO	0	169	0	0	0	80	386	200	1	0	0	0	1	11	848
Tufts Associated HMO, Inc.	HMO	85	4	27	0	154	8	20	15	517	0	167	58	210	70	1,335
United HealthCare of New England, Inc.	HMO	11	0	52	0	3	0	1	0	20	0	17	7	3	7	121
<b>Total</b>	<b>HMO</b>	<b>1,529</b>	<b>530</b>	<b>1,669</b>	<b>65</b>	<b>3,625</b>	<b>282</b>	<b>999</b>	<b>564</b>	<b>9,128</b>	<b>44</b>	<b>4,228</b>	<b>2,404</b>	<b>2,503</b>	<b>2,222</b>	<b>29,792</b>

Non Group Membership HMO Total Subscribers	Type of Plan	Barnstable Subscribers as of 12/31/01	Berkshire Subscribers as of 12/31/01	Bristol Subscribers as of 12/31/01	Dukes Subscribers as of 12/31/01	Essex Subscribers as of 12/31/01	Franklin Subscribers as of 12/31/01	Hampden Subscribers as of 12/31/01	Hampshire Subscribers as of 12/31/01	Middlesex Subscribers as of 12/31/01	Nantucket Subscribers as of 12/31/01	Norfolk Subscribers as of 12/31/01	Plymouth Subscribers as of 12/31/01	Suffolk Subscribers as of 12/31/01	Worcester Subscribers as of 12/31/01	Massachusetts Subscribers as of 12/31/01
Aetna US Healthcare Inc.	HMO	9	1	9	0	39	1	4	3	66	0	26	7	21	35	221
Blue Cross and Blue Shield of MA, Inc. (HMO Blue - Alt. Plan) <sup>2</sup>	HMO	20	11	31	1	50	6	16	9	71	2	39	28	26	17	327
Blue Cross and Blue Shield of MA, Inc. (HMO Blue - Std. Plan)	HMO	684	215	763	13	1,283	113	380	211	2,795	19	1,256	946	823	625	10,126
CIGNA HealthCare of Massachusetts, Inc.	HMO	9	0	6	0	11	3	9	3	63	0	14	4	15	86	223
Community Health Plan	HMO	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Fallon Community Health Plan, Inc.	HMO	0	0	1	0	42	3	1	0	137	0	17	5	4	503	713
Harvard Pilgrim Health Care, Inc. (Alt. Plan) <sup>2</sup>	HMO	102	13	77	14	203	3	8	4	690	0	309	130	249	59	1,861
Harvard Pilgrim Health Care, Inc. (Std. Plan)	HMO	217	20	196	26	609	9	11	18	2,038	4	960	350	740	190	5,388
Health New England, Inc.	HMO	0	143	0	0	0	68	340	184	1	0	0	0	1	6	743
Tufts Associated HMO, Inc.	HMO	72	4	24	0	138	8	16	15	427	0	139	45	193	61	1,142
United HealthCare of New England, Inc.	HMO	9	0	44	0	2	0	1	0	18	0	14	5	3	5	101
<b>Total</b>	<b>HMO</b>	<b>1,122</b>	<b>407</b>	<b>1,151</b>	<b>54</b>	<b>2,377</b>	<b>214</b>	<b>786</b>	<b>447</b>	<b>6,306</b>	<b>25</b>	<b>2,774</b>	<b>1,520</b>	<b>2,075</b>	<b>1,587</b>	<b>20,845</b>

Non Group Membership HMO Total Dependents	Type of Plan	Barnstable Dependents as of 12/31/01	Berkshire Dependents as of 12/31/01	Bristol Dependents as of 12/31/01	Dukes Dependents as of 12/31/01	Essex Dependents as of 12/31/01	Franklin Dependents as of 12/31/01	Hampden Dependents as of 12/31/01	Hampshire Dependents as of 12/31/01	Middlesex Dependents as of 12/31/01	Nantucket Dependents as of 12/31/01	Norfolk Dependents as of 12/31/01	Plymouth Dependents as of 12/31/01	Suffolk Dependents as of 12/31/01	Worcester Dependents as of 12/31/01	Massachusetts Dependents as of 12/31/01
Aetna US Healthcare Inc.	HMO	4	0	0	0	11	0	0	0	17	0	5	1	1	9	48
Blue Cross and Blue Shield of MA, Inc. (HMO Blue - Alt. Plan) <sup>2</sup>	HMO	13	6	8	0	26	7	3	7	42	0	18	12	5	10	157
Blue Cross and Blue Shield of MA, Inc. (HMO Blue - Std. Plan)	HMO	309	90	414	2	877	48	153	90	1,719	18	863	679	213	360	5,835
CIGNA HealthCare of Massachusetts, Inc.	HMO	1	0	0	0	1	1	7	0	15	0	4	3	2	10	44
Community Health Plan	HMO	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Fallon Community Health Plan, Inc.	HMO	0	0	0	0	27	0	0	0	39	0	6	6	0	142	220
Harvard Pilgrim Health Care, Inc. (Alt. Plan) <sup>2</sup>	HMO	16	1	17	2	60	0	0	0	170	0	109	36	43	18	472
Harvard Pilgrim Health Care, Inc. (Std. Plan)	HMO	49	0	68	7	229	0	0	4	728	1	418	132	147	70	1,853
Health New England, Inc.	HMO	0	26	0	0	0	12	46	16	0	0	0	0	0	5	105
Tufts Associated HMO, Inc.	HMO	13	0	3	0	16	0	4	0	90	0	28	13	17	9	193
United HealthCare of New England, Inc.	HMO	2	0	8	0	1	0	0	0	2	0	3	2	0	2	20
<b>Total</b>	<b>HMO</b>	<b>407</b>	<b>123</b>	<b>518</b>	<b>11</b>	<b>1,248</b>	<b>68</b>	<b>213</b>	<b>117</b>	<b>2,822</b>	<b>19</b>	<b>1,454</b>	<b>884</b>	<b>428</b>	<b>635</b>	<b>8,947</b>

<sup>1</sup> Represents membership in guaranteed issue nongroup health plans subject to M.G.L. c. 176M excluding membership in guaranteed issue health plans available only on a group conversion basis (please see separe report for this informion).

<sup>2</sup> Beginning 11/01/01, carriers were permitted to offer an alternate guaranteed issue health plan in addition to the standard guaranteed issue health plan. Blue Cross and Blue Shield of Massachusetts, Inc. and Harvard Pilgrim Health Care, Inc.offered the noted plans on 11/01/01.